

HEM

Hoteliers European
Marketplace

European Hoteliers meet global hotel contractors

10 February 2020 | Seville, Spain

Delegate directory



www.etoa.org/HEM

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HEM
Hoteliers European
Marketplace

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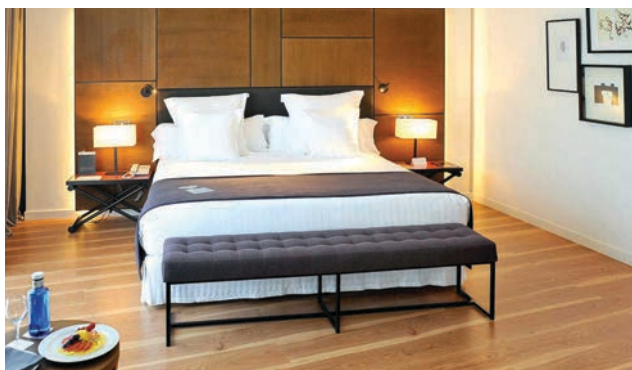
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Please note that the Hoteliers European Marketplace (HEM) Delegate Directory is correct at the time of going to press - February 2020.



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Welcome to Hoteliers European Marketplace



This is the second time we have held our Hoteliers European Marketplace in Spain. It is entirely fitting that we do so

in Seville. Inbound leisure tourism sells the service economy of a destination: the attractions, restaurants and shops that animate a city. These, together with the hotels, attract visitors. And what visitors require is that these should be both excellent and different.

In these qualities Seville is outstanding: a two thousand year history manifest in the built environment, a vibrant culture and renowned cuisines. These features are the product of the inhabitants: visitors come to appreciate and sustain them.

Tom Jenkins
CEO, ETOA



Welcome to Seville



This city welcomes this important workshop for the tourism sector with true enthusiasm. We have always been convinced that

connecting the Seville Tourism Board with ETOA (European tourism association) would become an enormous benefit for the tourism industry, not only in our city, but throughout the whole region.

The celebration of the long-awaited HEM workshop (Hoteliers European Marketplace) is a clear example of this.

Hosting this year's HEM, Europe's main accommodation contracting event, represents an opportunity for true growth in the hotel sector and for tour operations, and of course an opportunity for the development in both the private and local spheres.

The fact that ETOA has chosen Seville as a base for reflection, work and reference of best practices and solutions is a guarantee of success, as we will have among us the official tourist representation before the European Parliament, and the main

institution in charge of the development and improvement of urban tourist destinations.

Seville has been working on this platform since 2012, along with other tourist destinations, airlines and transport companies, including tour operators, hotels, restaurants and cruise lines. The recent breakthroughs in the development of Seville tourist industry are one of my proudest moments during my tenure as Mayor of the city.

Seville has made the development of cultural tourism and heritage a basic economic axis, also achieving an exemplary seasonal and geographical diversification. Being part of ETOA, and the celebration of



events such as this HEM, represents an opportunity to improve and develop our tourism sector, not only at a local level, as this event will have an impact on our business environment and will surely attract investment, but also at a higher level, on a European scale.

The tourism revolution we are living today - managed with sustainable, qualitative strategies while building consensus with the local population - represents one of the most positive sides of globalisation. It is also a great way of strengthening our European identity and improving continental cohesion.

I also would like to take the opportunity that ETOA and this HEM workshop offer to invite each and every one of those attending the congress to enjoy our city during their stay there.

I am sure that our vibrant cultural offer, our world class heritage and our zest for life will not disappoint you.

Juan Espadas Cejas
Alcalde de Sevilla

Irish Coaches



IRPTOL No. 210047249

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of the Year
Irish Logistics &
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We look forward to hearing from you

David Hughes
DC Hughes
Managing Director

Sandra Curtin
Sandra Curtin
Executive Director

QPVS

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Our management team has over 50 years combined experience in transport and tourism front line delivery. Expert, experienced and friendly drivers captain our fleet of 50 classic, deluxe, first class and economy vehicles from 1 to 5 stars. Vehicles range from 7 passenger to double Decker 67 seaters.

Our QPVS ensures repeat customers through superior satisfaction, with vehicles, drivers, ancillary add-ons and our support line of personal office back up available 24 hours a day, 365 days a year.



All four provinces
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throughout Ireland
are covered





Event Programme



Sunday 9 February 2020

Welcome Dinner at Casino de la Exposicion

19:30 - 21:45



Dinner

Monday 10 February 2020

B2B workshop at Convention Center @ Barceló Sevilla Renacimiento

08:00 - 08:50



Registration

The ETOA team welcomes delegates on arrival at the registration desk. Delegates will receive their badges and final list of appointments.

08:50 - 09:00



Welcome to HEM

Welcome remarks for the workshop.

09:00 - 12:36



Appointments (Morning session)

The morning session features 16 pre-scheduled appointments, each lasting 12 minutes, one open networking appointment and a coffee/tea break.

12:36 - 13:30



Lunch

13:30 - 17:06



Appointments (Afternoon session)

The afternoon session features 16 pre-scheduled appointments, each lasting 12 minutes, one open networking appointment and a coffee/tea break.

17:06 - 18:00



Drinks reception



CEM

中欧旅游资源采购洽谈会
China European
Marketplace

Where China contracts Europe

中国买家直面欧洲旅游服务商

12 May 2020 | Shanghai, China



Register at
www.etoa.org/CEM

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Hoteliers European Marketplace Buyer Delegates 2020

A

Abreu Online

www.abreonline.com

Product category:

Tour Operator, Wholesale/B2B

Business category:

FIT

Victoria Gonzalez

Head of Contract and Product
Department

T: +34 (0) 619 633 826

Destinations interested in:

Germany, Italy, Spain, United Kingdom

AIFS

www.aifs.com

Product category:

Tour Operator, MICE/Corporate

Business category:

Groups

Helen Trueb

International Travel Co-ordinator

T: +44 (0) 20 7581 7312

Destinations interested in:

France, Italy, Netherlands, Spain,
Switzerland, United Kingdom

ETOA
Member

Anglo Educational Services

www.angloeducational.com

Product category:

Tour Operator

Business category:

Groups

George Maxwell

Supervisor for Academic Travel Services

T: +44 (0) 20 7291 9828

Destinations interested in:

All European Destinations

ETOA
Member

B

B Destination Services

www.bcdtravel.es

Product category:

MICE/Corporate, Ground Handlers/Local

Tour Operators/DMC

Business category:

Groups

Sara Navarro

Project Manager

T: +34 (0) 917 574 985

Destinations interested in:

All European Destinations

ETOA
Member

Beijing A-MEI Express International Travel Service Co., Ltd.

www.ameitour.com

Product category:

Tour Operator, Wholesale/B2B

Business category:

FIT, Groups, Scheduled Tours

Qiang Sheng

Deputy General Manager of Europe
Department (Fun Travel)

T: +86 (0) 53 255 663 778

Destinations interested in:

All European Destinations

ETOA
Member

Best of Tours

www.bestoftours.co.uk

Product category:

Tour Operator

Business category:

Bespoke Tours, FIT, Groups,
Scheduled Tours

Giorgia Salerno

Contract Manager

T: +44 (0) 7896 435 550

Destinations interested in:

France, Germany, Ireland, Netherlands,
United Kingdom

ETOA
Member

Boscolo Tours

www.boscolo.com

Product category:

Tour Operator, Wholesale/B2B

Business category:

Groups, Scheduled Tours

Elena Bayon

Contract Manager

T: +34 (0) 609 004 174

Destinations interested in:

Portugal, Spain

Bracap Global Tours

www.bracap.net

Product category:

Wholesale/B2B

Business category:

Bespoke Tours, FIT, Groups

Montse Farres

Operations Manager

T: +34 (0) 931 594 848

Destinations interested in:

All European Destinations

C

CHR Operations Ltd.

www.chrtravel.com

Product category:

Wholesale/B2B

Business category:

Groups

Chiara Signorelli

Contracts Executive

T: +39 (0) 348 001 8062

Destinations interested in:

Belgium, Czech Republic, France, Germany, Hungary, Luxembourg, Netherlands, Spain, Switzerland

ETOA
Member

Concord

www.concordgroup.ru

Product category:

Tour Operator, MICE/Corporate, Ground Handlers/Local Tour Operators/DMC

Business category:

FIT, Groups

Olga Ikonnikova

Product Manager

T: +7 (0) 495 961 1199

Destinations interested in:

All European Destinations

ETOA
Member

Dubai Link Travel and Tours / Global Travel Engine

www.gte.travel

Product category:

Tour Operator, Wholesale/B2B, Ground Handlers/Local Tour Operators/DMC

Business category:

FIT, Groups

Jana De Knijf

Sales Executive

T: +34 (0) 631 426 381

Destinations interested in:

Austria, Azerbaijan, Bosnia and Herzegovina, Czech Republic, France, Georgia, Germany, Italy, Spain, Switzerland, United Kingdom

ETOA
Member

E

EF Education First

www.eftours.com

Product category:

Tour Operator, Wholesale/B2B, Online Intermediary/OTA, Ground Handlers/Local Tour Operators/DMC

Business category:

Groups

Tanya Berti

Sourcing and Contract Manager

T: +41 (0) 786 353 950

Destinations interested in:

Portugal, Spain

ETOA
Member

EuroPass

www.europasschina.com

Product category:

Online Intermediary/OTA

Business category:

FIT

Ludivine Guinio

Business Manager Spain

T: +34 (0) 623 041 647

Destinations interested in:

Portugal, Spain

ETOA
Member

Europe Express c/o Travel Services Europe

www.europeexpress.com

Product category:

Tour Operator, Wholesale/B2B

Business category:

Bespoke Tours, FIT, Groups, Scheduled Tours

Miren Saiz

Senior Contract Manager

T: +34 (0) 933 568 292

Destinations interested in:

All European Destinations

ETOA
Member

Expat Explore Travelwww.expatexplore.com**Product category:**

Tour Operator

Business category:

Groups

Alfredo Morato

Contracts Manager

T: +44 (0) 20 7394 5232

Destinations interested in:

Albania, Andorra, Azerbaijan, Bosnia and Herzegovina, Bulgaria, Croatia, France, Georgia, Greece, Ireland, Montenegro, Netherlands, North Macedonia, Portugal, Slovakia, Slovenia, Spain, Switzerland, United Kingdom

Adriano De Santis

Contracts Manager

T: +44 (0) 20 7394 5232

Destinations interested in:

Armenia, Austria, Azerbaijan, Belarus, Czech Republic, Denmark, Estonia, Finland, Georgia, Germany, Hungary, Italy, Latvia, Lithuania, Moldova, Norway, Poland, Romania, Russian Federation, Sweden, Turkey, Ukraine

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F**Firebird Tours**www.firebirdtours.com**Product category:**

Tour Operator, MICE/Corporate, Ground Handlers/Local Tour Operators/DMC

Business category:

FIT, Groups, Scheduled Tours

Marina Kolesnikovich

Destination Management Director

T: +375 291 605 609

Destinations interested in:

All European Destinations

ETOA
Member
G**G Adventures**www.gadventures.com**Product category:**

Tour Operator, Wholesale/B2B, River Cruise

Business category:

Groups, Scheduled Tours

Xiana Amado

Product & Contracting Specialist Europe

T: +44 (0) 7890 310 951

Destinations interested in:

Andorra, France, Ireland, Italy, Malta, Monaco, Portugal, San Marino, Spain, United Kingdom

G2 Travel Ltd.www.g2-travel.com**Product category:**

Wholesale/B2B

Business category:

Groups

Maria Boboc

Regional Manager Iberia

T: +34 (0) 692 630 984

Destinations interested in:

Portugal, Spain

ETOA
Member
Gate 1 Travelwww.gate1travel.com**Product category:**

Tour Operator

Business category:

Scheduled Tours

Kevin Root

Director of Purchasing

T: +44 (0) 20 7684 1504

Destinations interested in:

All European Destinations

ETOA
Member
Global Educational Travel Ltd.www.glo-ed.com**Product category:**

Tour Operator, Wholesale/B2B

Business category:

Bespoke Tours, Groups

Daniel Magee

Operations Director

T: +44 (0) 7718 651 221

Destinations interested in:

All European Destinations

Globus Family of Brands: Cosmos

ETOA
Member

www.globusandcosmos.com

Product category:

Tour Operator

Business category:

Bespoke Tours, Groups, Scheduled Tours

Alessandro Farsoni

Assistant Manager Hotel Contracting

T: +41 (0) 919 85 7172

Destinations interested in:

Austria, Belgium, Croatia, Denmark, Estonia, Finland, Germany, Iceland, Latvia, Netherlands, Norway, Russian Federation, Slovenia, Sweden, Switzerland

Alessandra Ferretti

Contracting Assistant

T: +41 (0) 919 85 7214

Destinations interested in:

Bulgaria, Greece, Italy, Poland, Portugal, Romania, Spain, Turkey

Go West Ltd.

ETOA
Member

www.gowest.co.uk

Product category:

Tour Operator, Wholesale/B2B, MICE/Corporate, Ground Handlers/Local Tour Operators/DMC

Business category:

Bespoke Tours, Groups

Judit Handl

Product Manager

T: +44 (0) 1455 555 900

Destinations interested in:

Austria, Belgium, Bosnia and Herzegovina, Bulgaria, Croatia, Czech Republic, France, Germany, Hungary, Ireland, Italy, Liechtenstein, Monaco, Montenegro, Netherlands, North Macedonia, Poland, Portugal, Romania, San Marino, Serbia, Slovakia, Slovenia, Spain, Switzerland, United Kingdom, Vatican City

Phil Caldwell

Managing Director

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Destinations interested in:

Austria, Belgium, Bosnia and Herzegovina, Bulgaria, Croatia, Czech Republic, France, Germany, Hungary, Ireland, Italy, Montenegro, Netherlands, North Macedonia, Portugal, Romania, Serbia, Slovakia, Slovenia, Spain, Switzerland, United Kingdom, Vatican City

H

Happy Tours

ETOA
Member

www.happytours.eu

Product category:

Tour Operator, Wholesale/B2B, Ground Handlers/Local Tour Operators/DMC

Business category:

Groups

Kristina Jurjevec

Head of West Department

T: +386 (0) 590 84 105

Destinations interested in:

All European Destinations

Hiseas International Tourism Group

ETOA
Member

www.hiseasglobal.com

Product category:

Tour Operator, MICE/Corporate, Ground Handlers/Local Tour Operators/DMC

Business category:

Groups

Jon Zuazu

Product Manager

T: +34 (0) 631 544 923

Destinations interested in:

France, Portugal, Spain

Leire Zhong

Directora

T: +34 (0) 698 877 259

Destinations interested in:

Portugal, Spain

HotelPlanner.com

ETOA
Member

www.hotelplanner.com

Product category:

Online Intermediary/OTA

Business category:

Groups

Keyla De Araujo

Director Of International Sales and Operations

T: +44 (0) 20 3214 8226

Destinations interested in:

Austria, Portugal, Spain

J

JacTravel

www.jactravel.com
www.webbeds.com

Product category:

Wholesale/B2B, Ground Handlers/
Local Tour Operators/DMC

Business category:

Groups

[Giovanni Barone](#)

[Regional Head of Contracting](#)

T: +44 (0) 20 7870 8593

Destinations interested in:

Austria, Belgium, Czech Republic, France,
Germany, Hungary, Ireland, Italy,
Netherlands, Portugal, Spain, Switzerland,
United Kingdom

[Roxane Muller](#)

[Regional Contract Manager](#)

T: +44 (0) 7557 435 947

Destinations interested in:

Austria, Belgium, Czech Republic, France,
Germany, Ireland, Italy, Netherlands,
Portugal, Spain, Switzerland

**Janet Redler Travel
and Tourism**

www.janetredlertravelandtourism.co.uk

Product category:

Tour Operator, Ground Handlers/
Local Tour Operators/DMC

Business category:

Bespoke Tours, FIT, Groups

[Janet Redler](#)

[Chief Executive](#)

T: +44 (0) 1743 360 333

Destinations interested in:

Croatia, France, Germany, Ireland,
Switzerland, United Kingdom

ETOA
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L

Lion Travel Service

www.liontravel.com

Product category:

Tour Operator, Wholesale/B2B,
MICE/Corporate, Ground Handlers/
Local Tour Operators/DMC

Business category:

Bespoke Tours, FIT, Groups,
Scheduled Tours

[Dorothy Chiang](#)

[Senior Manager](#)

T: +44 (0) 20 3871 2850

Destinations interested in:

Austria, Belgium, Czech Republic, France,
Germany, Hungary, Ireland, Luxembourg,
Netherlands, United Kingdom

ETOA
Member

M

**Mayflower Cruises
and Tours**

www.mayflowercruisesandtours.com

Product category:

Tour Operator, River Cruise

Business category:

FIT, Groups

[Carol Specht](#)

[Director - International Product
Development and Operations](#)

T: +1 630 435 8228

Destinations interested in:

Austria, Greece, Ireland, Italy, Portugal,
Spain, United Kingdom

ETOA
Member

Miki Travel Limited

www.miki.co.uk

Product category:

Wholesale/B2B

Business category:

Bespoke Tours, FIT, Groups,
Scheduled Tours

[Ronald Tancredi](#)

[Area Manager Spain](#)

T: +34 (0) 917 373 330

Destinations interested in:

Albania, Andorra, Austria, Bulgaria, Croatia,
Czech Republic, Denmark, Estonia, Finland,
Hungary, Iceland, Latvia, Lithuania,
Montenegro, Norway, Poland, Portugal,
Romania, Russian Federation, Serbia,
Slovakia, Slovenia, Spain, Sweden,
Switzerland, Ukraine

[Laurence Dobbels](#)

[Senior Contractor, Hotel Division](#)

T: +44 (0) 20 7507 5264

Destinations interested in:

Cyprus, France, Greece, Ireland, Malta,
Monaco, United Kingdom

N

NAN Travel Ltd.

www.nantravel.co.uk

Product category:

Wholesale/B2B

Business category:

FIT, Groups

[Xulia Filgueira Carreira](#)

[Contract Manager](#)

T: +34 (0) 934 459 744

Destinations interested in:

Austria, Belgium, Czech Republic, Denmark,
France, Germany, Hungary, Ireland, Italy,
Netherlands, Portugal, Slovenia, Spain,
Switzerland, United Kingdom

ETOA
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O

Olympia Viaggi

www.olympia.it

Product category:

Tour Operator, Wholesale/B2B

Business category:

FIT

Pietro Thorkill Luzietti

Senior Contract Manager

T: +39 (0) 332 298 280

Destinations interested in:

France, Italy, Spain, United Kingdom

Tiziana Sgrafetto

Contracting Manager for Portugal,
Spain, LATAM

T: +39 (0) 332 291 472 - 291460

Destinations interested in:

Portugal, Spain

Operation Europe

www.operationeurope.com

Product category:

Tour Operator

Business category:

Groups

Lisa Trolese

Contracts Manager

T: +44 (0) 20 7566 5405

Destinations interested in:

All European Destinations

ETOA
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Member

P

PEAK DMC

www.peakdmc.com

Product category:

Tour Operator, Wholesale/B2B, Ground
Handlers/Local Tour Operators/DMC

Business category:

Bespoke Tours, FIT, Groups,

Scheduled Tours

Serena Chianese

Assistant Contracting Manager

T: +44 (0) 7763 722 162

Destinations interested in:

Belgium, France, Greece, Italy,
Luxembourg, Netherlands, Portugal, Spain

R

Railbookers

www.railbookers.com

Product category:

Tour Operator

Business category:

FIT

Gareth Jones

Product and Purchasing Manager

T: +44 (0) 20 3327 0895

Destinations interested in:

All European Destinations

ETOA
Member

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Member

Ritz Tours

www.ritztours.com

Product category:

Tour Operator, River Cruise

Business category:

Bespoke Tours, FIT, Groups,
Scheduled Tours

Wei Guan

Inbound Operations Coordinator

T: +44 (0) 20 7089 0600

Destinations interested in:

France, Germany, Italy, Portugal, Spain

RTS

www.home.rts.net

Product category:

Wholesale/B2B

Business category:

FIT, Scheduled Tours

Rita Buffa

Regional Contract Manager

T: +34 (0) 689 627 676

Destinations interested in:

All European Destinations

S

Select Travel Service

www.selecttravel.com

Product category:

Wholesale/B2B, MICE/Corporate, Ground
Handlers/Local Tour Operators/DMC

Business category:

Groups

Kavita Haresh Godhwani Godhwani

Incoming Manager - Spain

T: +44 (0) 1480 455 850

Destinations interested in:

Portugal, Spain

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Member

Sovereign Tourismwww.sovereigntourism.com**Product category:**

Wholesale/B2B

Business category:

Bespoke Tours, Groups

Nella De Luca-Bertram

Business Development & Hotel

Consultant

T: +44 (0) 20 7491 2323

Destinations interested in:

All European Destinations

ETOA
Member**The Group Company**www.thegroupcompany.com**Product category:**

Wholesale/B2B, Ground Handlers/

Local Tour Operators/DMC

Business category:

Bespoke Tours, Groups, Scheduled Tours

Angela McCallum

Head of Contracting

T: +44 (0) 7711 004 118

Destinations interested in:

All European Destinations

ETOA
Member**Tracoin Services Limited**www.tracoin.com**Product category:**

Wholesale/B2B

Business category:

Groups, Scheduled Tours

Inmaculada Vega Rodriguez

Supplier Relationship Manager

Spain & Portugal

T: +44 (0) 20 7468 4234

Destinations interested in:

Portugal, Spain

ETOA
Member

Elena Leardini

Hotel Contract Manager

T: +34 (0) 676 980 470

Destinations interested in:

Portugal, Spain

ETOA
Member**Travco Corporation Ltd.**www.travco.co.uk**Product category:**

Wholesale/B2B

Business category:

FIT

Alejandro Ruiz

Hotel Contract Manager

T: +34 (0) 932 259 072

Destinations interested in:

Portugal, Spain

Travel Agendawww.travel-agenda.com**Product category:**

Tour Operator, Wholesale/B2B, Ground

Handlers/Local Tour Operators/DMC

Business category:

Bespoke Tours, FIT, Groups

Richard Blake

Director

T: +44 (0) 20 7607 8282

Destinations interested in:

Austria, Bosnia and Herzegovina, Croatia,

Czech Republic, Hungary, Ireland,

Romania, Slovakia, Slovenia, United

Kingdom

ETOA
Member

Laszlo Drozdics

Operations Manager

T: +36 30 162 3953

Destinations interested in:

All European Destinations

**Trillion Run Travel
and Consulting Ltd.**www.excitinggo.com**Product category:**

Tour Operator, Online Intermediary/

OTA, MICE/Corporate

Business category:

Bespoke Tours, FIT, Groups,

Scheduled Tours

Mei Li

CEO

T: +44 (0) 7557 020 832

Destinations interested in:

All European Destinations

ETOA
Member**T****TBO Holidays**www.tboholidays.com**Product category:**

Wholesale/B2B

Business category:

FIT, Groups

Patrick Birkhofer

Regional Commercial Director Europe

T: +31 (0) 6 818 63 174

Destinations interested in:

All European Destinations

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Fernando Rodriguez Garcia

Business Development Manager

Spain & Portugal

CityFair

European destination workshop

15 June 2020 | London, UK



Register at
www.etoa.org/CityFair

Organised by

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V

VIT Incomingwww.VIT4travel.com**Product category:**

Tour Operator, Ground Handlers/
Local Tour Operators/DMC

Business category:

Bespoke Tours, FIT, Groups,
Scheduled Tours

Luigi Nappo

Contract Manager

T: +34 (0) 280 087 95

Destinations interested in:

Austria, Croatia, France, Italy,
Montenegro, Portugal, Slovenia,
Switzerland, United Kingdom

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Vosaio Travel Groupwww.vosaio.com**Product category:**

Wholesale/B2B

Business category:

Bespoke Tours, Groups, Scheduled Tours

Sharon Cecchetti

Head of Hotel Purchasing

T: +44 (0) 20 3667 1893

Destinations interested in:

Albania, Andorra, Austria, Belarus,
Belgium, Bosnia and Herzegovina,
Bulgaria, Croatia, Czech Republic,
Denmark, Estonia, Finland, France,
Germany, Greece, Hungary, Iceland,
Ireland, Italy, Lithuania, Luxembourg,
Montenegro, Netherlands, Norway,
Poland, Portugal, Romania, Serbia,
Slovakia, Slovenia, Spain, Sweden,
Switzerland, Ukraine, United Kingdom

ETOA
Member

Jesus Dominguez-Palacios Chain
Senior Supervisor Hotel Contractor
and Negotiator

T: +44 (0) 7818 278 194

Destinations interested in:

All European Destinations

VR Trip S.L.U.<http://mall.vr-trip.com>**Product category:**

Online Intermediary/OTA, Ground
Handlers/Local Tour Operators/DMC

Business category:

Bespoke Tours, FIT, Groups

Yuanda Ling

Business Development Manager

T: +34 (0) 622 087 312

Destinations interested in:

All European Destinations

W

Welcomebedswww.welcomebeds.com**Product category:**

Wholesale/B2B

Business category:

FIT

Juan Matas Crespi

Director of Contracting and Product

T: +34 (0) 971 258 459

Destinations interested in:

All European Destinations

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Worldwide Hotel Link Srl - Albatravel Group

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Member

www.worldwidehotelink.com**Product category:**

Tour Operator, Wholesale/B2B, Online
Intermediary/OTA

Business category:

FIT

Ursula Leeman

Office Manager

T: +34 (0) 912 409 021

Destinations interested in:

All European Destinations

Worldwide Travel Destination Management

ETOA
Member

www.wwtm.com**Product category:**

Wholesale/B2B

Business category:

Groups, Scheduled Tours

Kinga Nagy

Reservation/ Contracting

T: +44 (0) 20 8133 4453

Destinations interested in:

All European Destinations



EuroPass provides expertise on operational services targeting Chinese independent travellers (FIT).

It offers social media management services: WeChat  and Weibo 

and mobile payment solutions: WeChat Pay  微信支付 WeChat Pay and AliPay  支付宝 ALIPAY



Scan the QR code to discover The WeChat Travel Experience !

Hoteliers European Marketplace Supplier Delegates 2020

A

AC Hotels by Marriott Sevilla

www.marriott.es

Avenida Luis Fuentes Bejerano, 45
Sevilla 41002

Spain

Location of properties:

Spain

Ramon Troyano Pulgar
General Manager

T: +34 (0) 954 385 632

Accor

www.all.accor.com

Arequipa 1, 2°
Madrid 28043

Spain

Location of properties:

All European Destinations

Susana Gonzalez

Leisure Key Account Manager

T: +34 (0) 650 942 207

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ACHAT Hotels Deutschland GmbH

www.achat-hotels.com

Harrlachweg 5
Mannheim 68163

Germany

Location of properties:

Austria, Germany, Hungary

Sebastian Sock

Regional Sales Manager

T: +49 (0) 151 171 38 426

Adonis Hôtels France

www.adonis-hotels.com

Espace vie
523 Avenue de Rome
La Seyne-Sur-Mer 83500
France

Location of properties:

France

Pascal Bataille

President - Founder

T: +33 (0) 4 94 88 18 64

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AG Hotels

www.aghotelsandsuites.com

Via Nazionale 200
Rome 00187

Italy

Location of properties:

Italy

Linda McLaren

Head of Sales AGBJ

T: +39 06 9933 0701

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Ambassador Zlata Husa Hotel

www.ambassador.cz

Vaclavske namesti 5-7
Prague 1 111 24

Czech Republic

Location of properties:

Czech Republic

Stanislava Bartkova

Sales Manager

T: +420 224 193 120

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Apollo & Leonardo Hotels

www.apollohotels.nl

Apollolaan 2
Amsterdam 1077BA
Netherlands

Location of properties:

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Astrid Hut

International Leisure Sales Manager

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www.appartcity.com
125 Rue Gilles Martinet
CS10007
Montpellier 34077
France

Location of properties:
Belgium, France, Switzerland

Michele Baladou
Director of Leisure Sales
T: +33 (0) 4 67 27 17 27

arcona Hotels & Resorts

www.arcona.de
August-Bebel-Str. 55
Rostock 18055
Germany

Location of properties:
Austria, Germany

Ulrike Hahn
Sales Manager Leisure
T: +49 (0) 343 22 697 027

Ayre Hoteles

www.ayrehoteles.com
Avda. Kansas City 7
Sevilla 41018
Spain

Location of properties:
Spain

Carmen Nuñez
Sales Manager
T: +34 (0) 954 919 797

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B**B&B Hotels**

www.hotel-bb.com/fr/home.htm
271 Rue Du General Paulet
Brest 29200
France

Location of properties:
Austria, Belgium, France, Germany, Italy,
Poland, Portugal, Slovenia, Spain,
Switzerland

Vanessa Losbar
Sales Leisure Manager France
T: +33 (0) 2 98 33 76 00

B&B Hotels Italia

www.hotelbb.com
Via Domenichino 19
Milan 20149
Italy

Location of properties:
Italy

Kaled El Bibas
Sales Manager
T: +39 02 4007 6030

Barceló Hotel Group

www.barcelo.com
Placa dels Paisos Catalans, s/n
Estació de Sants
Barcelona 08014
Spain

Location of properties:
All European Destinations
Elena Belmonte
Director of Sales Leisure, Urban Hotels
T: +34 (0) 93 503 53 06

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Bensaude Hotels Collection

www.bensaudehotels.com
Praça Europa 2
Cais dos Sodré
Lisboa 1249-289
Portugal

Location of properties:
Portugal

Sandra Serra
Senior Sales Manager
T: +351 (0) 213 243 626

Best Western Hotel Au Cheval Blanc Mulhouse

www.hotel-cheval-blanc.com
27 Rue Principale
Baldersheim 68390
France

Location of properties:
France

Gaetan Loeb
Owner
T: +33 (0) 3 89 45 45 44

Best Western Hotels & Resorts

www.bestwestern.fr
11 rue du Débarcadère
Colombes 92700
France

Location of properties:
Belgium, France, Italy, Luxembourg, Russian
Federation, San Marino, Spain, Sweden,
Switzerland, United Kingdom

Xue Wang
Leisure Sales Representative
T: +33 (0) 1 75 61 33 21

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Best Western Plus Sthlm Bromma

www.sthlmbromma.se

Ulvsundavägen 193
Bromma 168 67
Sweden

Location of properties:
Sweden

Magnus Bostedt
International Sales Manager
T: +46 8 684 48 400

Brit Hotel

www.brithotel.fr

22 Rue Des Landelles
Chantepie 35135
France

Location of properties:
France

Clémence Dubois
International Sales Manager
T: +33 (0) 2 99 14 97 50

C

Casa Romana Hotel Boutique

www.hotelcasaromana.com

Trajano, 15
Seville 41002
Spain

Location of properties:
Spain

Miguel Angel Llorente
Sales Manager
T: +34 (0) 954 915 170

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Castle Collection

www.castlecollection.com

Gardiner Row
Dublin 1
Ireland

Location of properties:
Ireland, United Kingdom

Yvonne O'Keeffe
General Manager
T: +353 (0) 1 874 6949

Choice Hotels Europe

www.choicehotels.com

77 Farringdon Road
London EC1M 3JU
United Kingdom

Location of properties:
All European Destinations

Sahana Madee
Sales Manager Leisure & Groups
T: +44 (0) 7860 271 264

City Hotels Company Holding

www.gruppoche.it

Piazza Massaua, 21
Turin 10142
Italy

Location of properties:
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Tullia Campagna
Sales Manager
T: +39 011 740 187

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Columbus Monte-Carlo

www.columbushotels.com

23 Avenue des Papalins
Monaco 98000
Monaco

Location of properties:
Monaco

Nina Sohler
Sales Manager
T: +33 (0) 6 40 61 15 94

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Crowne Plaza Brussels Airport

www.crowneplaza.com/cpbrusselsarpt

Leonardo Da Vincilaan 4
Diegem 1831
Belgium

Location of properties:
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Rick Kusters
Sales Manager MICE
T: +32 (0) 241 633 51

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Dolce by Wyndham Sitges Barcelona

www.dolcesitges.com

Av. Camí de Miralpeix 12
Sitges 08870
Spain

Location of properties:
Spain

Jordi Ferran
E-Commerce Sales Manager
T: +34 (0) 93 810 90 12

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Esplanade Zagreb Hotelwww.esplanade.hr

Mihanoviceva 1
Zagreb 10 000
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Senior Sales Manager MICE & Corporate

T: +385 1 4566 031

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Excelsior Venice Lido Resortwww.hotelexcelsiorvenezia.com

Lungomare Marconi 41
Lido di Venezia 30126
Italy

Location of properties:

Italy

Alessandra Giuliani

Sales Manager

T: +39 041 526 0201

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Guitart Hotelswww.guitarthotels.com

Constanti Ribalaigua
Lloret De Mar 17310
Spain

Location of properties:

Spain

Michaela Renzella

Sales Department /Incoming Agency
Manager

T: +34 (0) 692 455 515

Roberto Torregrosa

General Manager

T: +34 (0) 618 771 193

H10 Hotelswww.h10hotels.com

Morgado,17
Office in H10 Corregidor-Boutique Hotel
Sevilla 41003
Spain

Location of properties:

Germany, Italy, Portugal, Spain, United
Kingdom

Esther Luque

Sales Manager H10 Hotels in Seville

T: +34 (0) 954 385 111

H

Hans Brinker Hostelwww.hans-brinker.com

Kerkstraat 136-138
Amsterdam 1017 GR
Netherlands

Location of properties:

Netherlands, Portugal

Pieter Van Der Zeeuw

Managing Director

T: +31 (0) 20 622 06 87

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**Hilton Garden Inn
Brussels City Centre**www.hiltonhotels.com/fr_FR/belgique/hilton-garden-inn-brussels-city-centre/

Rue Berckmans 128
Brussels 1060
Belgium

Location of properties:

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Lidwina Di Marco

Reservations supervisor

T: +32 (0) 2 533 09 11

**Holiday Inn Paris Marne
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2 Boulevard Du Levant
Noisy Le Grand 93160
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Leisure Sales Manager

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Hospes Las Casas del Rey de Baeza

www.hospes.com

Plaza Jesús De La Redención N° 2
Sevilla 41003
Spain

Location of properties:

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Ruth Mazón de las torres

Sales Manager

T: +34 (0) 954 561 496

Hotel Adriano Sevilla SL

www.adrianohotel.com

C/ Adriano, 12
Sevilla 41001
Spain

Location of properties:

Spain

Claudio Millan Valenzuela

General Manager

T: +34 (0) 954 293 800

Hotel Cosmopolitan Bologna

www.hotelcosmopolitanbologna.com

Via del Commercio Associato 9
Bologna 40127
Italy

Location of properties:

Italy

Cristina Lolli

Sales & Events Manager

T: +39 (0) 51 692 6403

Hotel Dona Maria

www.hdmaria.com

Don Remondo 19
Sevilla 41004
Spain

Location of properties:

Spain

Manuel Dominguez

General Manager

T: +34 (0) 954 224 990

Hotel Inglaterra,S.A.

www.hotelinglaterra.es

Plaza Nueva 7
Seville 41001
Spain

Location of properties:

Spain

Rocio Limon

Sales Manager

T: +34 (0) 954 224 970

Hotel Invest Italiana

www.hotel-invest.com

Via Aurelia Antica 415
Rome 00165
Italy

Location of properties:

Italy

Guendalina Scavia

Director of Sales & Marketing

T: +39 (0) 6 664 2197

Hotel Las Casas De La Juderia

www.lascasasdelajuderiasevilla.com

Santa Maria La Blanca 3
Sevilla 41004
Spain

Location of properties:

All European Destinations

Jose Morilla

Sales Manager

T: +34 (0) 954 415 150

Hotel Luz del Mar

www.luzdelmar.de/en

Av Sibora, 10
Los Silos, Tenerife 38470
Spain

Location of properties:

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Moritz Mohs

Area Manager Europe Wikinger Reisen /

Sales Manager Hotel Luz del Mar

T: +49 (0) 233 1904 783

Dennis Gowitzke

Sales Manager (Luz del Mar) & Product
Manager Canary Islands (Wikinger Reisen)

T: +49 (0) 2331 904 871

Hotel Macia Real de la Alhambra

www.maciahoteles.com

C/ Zacatín, 25
Granada 18001
Spain

Spain

Location of properties:

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Juan Pablo Arias

Sales Manager

T: +34 (0) 958 285 806

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Hotel Marques de Pombal (Lisboa)www.hotel-marquesdepombal.pt

Av. da Liberdade 243
Lisbon 1250-143
Portugal

Location of properties:
Portugal

José Miguel Marto
Managing Director
T: +351 (0) 21 00 19 420

Hotel Mercure Monte Igueldowww.monteigueldo.com

Paseo Del Faro 134
Donostia- San Sebastian 20008
Spain

Location of properties:
Spain

Ion Insausti
MICE Department
T: +34 (0) 943 210 211

Hotel Plaza Santa Lucíawww.hotelplazasantalucia.com

C/ Santa Lucía 33
Sevilla 41003
Spain

Location of properties:
Spain

Hugo Sartori
Director
T: +34 (0) 954 988 930

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Hotel Sant Cugatwww.hotel-santcugat.com

Cesar Martinell, 2
Sant Cugat del Valles 08173
Spain

Location of properties:
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Jorge Plasencia
Sales Manager
T: +34 (0) 935 442 670

Hotel Sevilla Centerwww.hotelescenter.es/en/hotel-sevilla-center/

Avda De La Buhaira 24
Sevilla 41018
Spain

Location of properties:
Spain

Jose Manuel Alvarez
General Manager
T: +34 (0) 656 806 979

Hotel Solverde Spa & Wellness Centerwww.solveverde.pt

Avenida da Liberdade, 212
Vila Nova de Gaia 4410-154
Portugal

Location of properties:
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Ricardo Correia
Sales Manager
T: +351 (0) 28 24 020 00

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Hotusa - Fátima Hotels Groupwww.fatima-hotels.com

Avenida Santo Agostinho, 12, 1° G
Fátima 2495-404
Portugal

Location of properties:
Portugal

Vitor Sergio Reis
Group Sales
T: +351 (0) 24 95 311 01

L

La Vague De Saint Paulwww.vaguesaintpaul.com

Chemin des Salettes
Saint-Paul-de-Vence 06570
France

Location of properties:
France

Guillaume Puig
Manager
T: +33 (0) 4 92 11 20 00

Lisbon Heritage Hotelswww.lisbonheritagehotels.com

Avenida Liberdade, 30
Lisbon 1250-145
Portugal

Location of properties:
Portugal

Diana Resende
Sales Manager
T: +351 (0) 213 218 200

M

Maritim Hotels

www.maritim.com

Unit B, Portchester Court
237-239 South Park Road
Wimbledon SW198RY
United Kingdom

Location of properties:
Bulgaria, Germany, Malta, Spain
LeRoy Sheppard
Director of Sales UK & Ireland
T: +44 (0) 20 8545 6910

Marriott International – Paris Hotels

www.marriott.com/paris

11 Quai De Dion Bouton
Puteaux 92800
France

Location of properties:
France
Christelle Sato Decesse
Director of Sales
T: +33 (0) 1 72 42 63 69

Meininger Hotel GmbH

www.meininger-hotels.com

Obentrautstrasse 72
Kreuzberg
Berlin 10963
Germany
Location of properties:
All European Destinations
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Senior Sales Manager France, Spain,
Portugal
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MGM Muthu Hotels

www.muthuhotels.com

Rua Oliveira Martins
Albufeira 8200269
Portugal

Location of properties:
Portugal, Spain
Caroline Alexander
Director Of Sales
T: +34 (0) 684 182 174

Modern Times Hotel Vevey - RIMC International

www.moderntimeshotel.ch

Chemin du Genèvevri 20
Saint-Légier sur Vevey 1806
Switzerland

Location of properties:
Switzerland
Max Van Beurden
Director of Sales
T: +41 (0) 219 252 222

Mövenpick Hotel Amsterdam City Centre

www.movenpick.com/en/europe/netherlands/amsterdam/hotel-amsterdam/overview/

Piet Heinkade 11
Amsterdam 1019 BR
Netherlands
Location of properties:
Germany, Netherlands, Switzerland
Michel Van der Elsken
Leisure Account Manager Benelux
T: +31 (0) 205 191 274

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N

NH Hotel Group

www.nh-hotels.com

Calle de Sta Engracia, 120
Madrid 28003
Spain

Location of properties:
All European Destinations
Osvaldo Badia
Sales Manager Leisure –
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T: +44 (0) 20 7244 1498

Wouter Hendriks
Sales Manager Leisure –
Global Sales Office
T: +44 (0) 20 7244 1498

NN Hotels

www.nnhotels.com

Urgell, 230
Barcelona 08036
Spain

Location of properties:
Spain
Pilar Noguera
Director of Sales
T: +34 (0) 93 552 26 20

Lorena Torres Amezcua
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T: +34 (0) 935 522 620

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Novotel Marne-la-Vallée Collégien

all.accor.com/hotel/0385
2, Allee Les Portes de la Foret
Collegien 77090
France
Location of properties:
France
Fabiola Chelmy
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T: +33 (0) 6 27 51 16 41

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Olissippo Hotels
www.olissipohotels.com
Avenida da Republica, 15
Lisbon 1050-185
Portugal
Location of properties:
Portugal
Raquel Patricio
Sales Executive
T: +351 (0) 967 667 317

O

O'Callaghan Collection
www.ocallaghancollection.com
Hospitality House
16-20 South Cumberland Street
Dublin D2
Ireland
Location of properties:
Ireland
Catherine Bodley
Director of Sales O'Callaghan
Collection - Group
T: +353 (0) 868 192 004

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Oceania Hotels
Oceaniahotels.com
52 Rue D'oradour Sur Glane
Paris 75015
France
Location of properties:
France
Francisco Escobedo
Sales Manager
T: +33 (0) 6 72 86 70 66

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Palacio Villapanes
www.palaciovillapanes.com
Calle Santiago 31
Seville 41003
Spain
Location of properties:
Spain
Patricia Ortiz
Head of Business Development
T: +34 (0) 603 651 588

Paradores de Turismo de España
www.parador.es
Jose Abascal 2-4, 6ª planta
C/ Jose Abascal
Madrid 28003
Spain
Location of properties:
Portugal, Spain
Barbara Garcia
Area Sales Manager
T: +34 (0) 660 385 135

Porcel Hoteles
www.hotelesporcel.com
Avda Fernando de los Ríos, 11
Portal 2 - Oficina 10
Armillá - Granada 18100
Spain
Location of properties:
Spain
Rafael Ramos
Sales Executive
T: +34 (0) 858 890 505

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R

Reside Etudes Apparthotels
www.residhome.com
42 Avenue Georges V
Paris 75008
France
Location of properties:
France
Maria Riseva
Leisure Sales Manager
T: +33 (0) 1 53 23 41 12

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roomz Hotels
www.roomz-hotels.com
Conrad von Hötzen Dorfstraße 96
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Austria
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Oslo 0278

Norway

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Denmark, Finland, Germany, Norway,

Poland, Sweden

Espen Hjulstad

Accounts Director, Leisure Sales

T: +47 92 090 978

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Hotel Berlin**www.seminaris.de

Takustraße 39

Berlin 14195

Germany

Location of properties:

Germany

Cäcilie Forbrich

Director of Sales Leisure

T: +49 (0) 305 577 974 26

ETOA
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Flüelastrasse 51

Zurich 8047

Switzerland

Location of properties:

Switzerland

Seher Kalyoncu

Business Development Manager

T: +41 (0) 443 883 525

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Member**Steyler Fatima Hotel/
SDivine Fatima Hotel**www.steylerfatimahotel.pt

Praça Luís Kondor, 33

Fatima 2495-409

Portugal

Location of properties:

Portugal

Cláudia Silva Torres

Sales & Marketing Manager

T: +351 (0) 249 533 043

Stream2www.stream2.nl

Ferraz 82 4º Izquierda

Madrid 28008

Spain

Location of properties:

All European Destinations

Fernando Barriales

Sales Manager

T: +34 (0) 914 461 258

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**Tivoli Évora Ecoresort,
Tapada da Mata SA**www.tivolihotels.com/pt/tivoli-evora-ecoresort

Quinta da Deserta e Malina

Evora 7005800

Portugal

Location of properties:

All European Destinations

Miguel Fonseca

Marketing Director and CEO

T: +351 (0) 266 738 500

V

Venum Travelwww.venumtravel.com

Manuela Malasaña 15, 3º Izq

Madrid 28004

Spain

Location of properties:

All European Destinations

Miguel Carrasco Hernandez

Group Sales Manager

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Group Sales Manager

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Vertice Hoteleswww.verticehoteles.com

Avda Republica Argentina nº1

Sevilla 41930

Spain

Location of properties:

Spain

Mariam Angeles Romero Gisbert

Sales Manager

T: +34 (0) 955 063 100

Vilnius Grand Resortwww.vilniusresort.com

PO Box 2590

Vilnius 03005

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Rome 00192

Italy

Location of properties:

Italy

Oriana Farinella

Sales Manager

T: +39 (0) 344 343 3900

W**Wembley International Hotel**www.wembleyinternationalhotel.co.uk/groups/group-booking-online-enquiry/

Empire Way

Wembley

London HA9ONH

United Kingdom

Location of properties:

United Kingdom

Michael Rahimi

General Manager

T: +44 (0) 20 8733 9000

Wengen Classic Hotelswww.wengenhoteles.ch

c/o Hotel Wengener Hof

Wengen 3823

Switzerland

Location of properties:

Switzerland

Bettina Zinnert

General Manager

T: +41 (0) 338 566 969

Wyndham Hotels & Resortswww.wyndham.com

The Triangle

5 Hammersmith Grove

London W6 0LG

United Kingdom

Location of properties:

All European Destinations

Barbara Dondossola

Director Global Sales

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